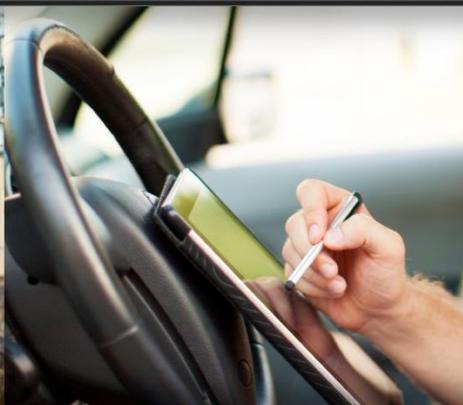# Mi-Corporation
Pilot

You're busy. Let us do the work.

*You know you'll need to show **a successful proof of concept** or pilot to get **organizational buy-in** and the appropriate budget and progress to make the transformation, but you struggle to find the time and know-how to conduct a robust, **thorough pilot project**.*

You have better things to do—

let Mi-Corporation's Professional Services team *conduct a pilot project for you*:

- Leverage 14 years of experience, insights and tools with past successful pilots

- Use proven, flexible mobility products from Mi-Corporation, and the experts who know how to configure them for your unique environment

- Take advantage of measurement tools from Mi-Corporation—ROI calculators, before & after KPI snapshots, user-survey tools, and more—to gauge the success of the pilot project

- Get advice on the right hardware choice for your team, the right training programs and best set-up to ensure an optimal chance of success

Mi-Corporation's 7 Steps to Pilot Success

☐ 1. **Mi-Corporation can provide templates to you** to provide more detail about the scope of your pilot project for purposes of estimating effort and cost. With this information, **Mi-Corporation will provide a pilot proposal** to you. In our experience, organizations that invest in their pilots have the best chance of a successful transformation and discover any potential issues early.

☐ 2. Upon issuance of a PO for the pilot, **a kick-off call is scheduled with the Mi-Corporation Professional Services team** to conduct a Discovery session & go through the scope of the pilot.

☐ 3. **A pilot scope document is created and circulated** for your approval and feedback, and then finalized.

☐ 4. The Mi-Corporation Development team begins **Design, Development & Testing with iterative feedback and weekly meetings** with you and your appropriate stakeholders. Simultaneously the Mi-Corporation project & sales team will conduct a business analysis of your current process and gather KPIs and metrics for a "Before" snapshot of the paper-process.

☐ 5. Upon **final user testing by your team**, the pilot teams are trained and the configured solution is deployed live and **monitored by the Mi-Corporation Support teams**.

☐ 6. At the agreed upon time intervals, the Mi-Corporation project team issues the surveys to users and managers to be completed using Mi-Corporation mobility technology easily, and any necessary changes are made. An "After" snapshot of the digital process is created with a KPI/metrics analysis by the Mi-Corporation project & sales team.

☐ 7. **A debrief meeting** is set up where Mi-Corporation presents the results of the pilot analysis to you and any stakeholders, including business benefits derived, user feedback etc. so an educated, informed decision can be made on rolling out the transformation company-wide.